

asreco

ASSECO GROUP

Who are we?

Established in

1991

Focused on
proprietary

software

and services

The

**largest
IT company**

in CEE

Traded
on Warsaw Stock
Exchange, included
in WIG300 Blue
Chip Index

6th

largest software
vendor in Europe

20 000

highly committed
employees

1 500

mEUR sales
revenue in 2014

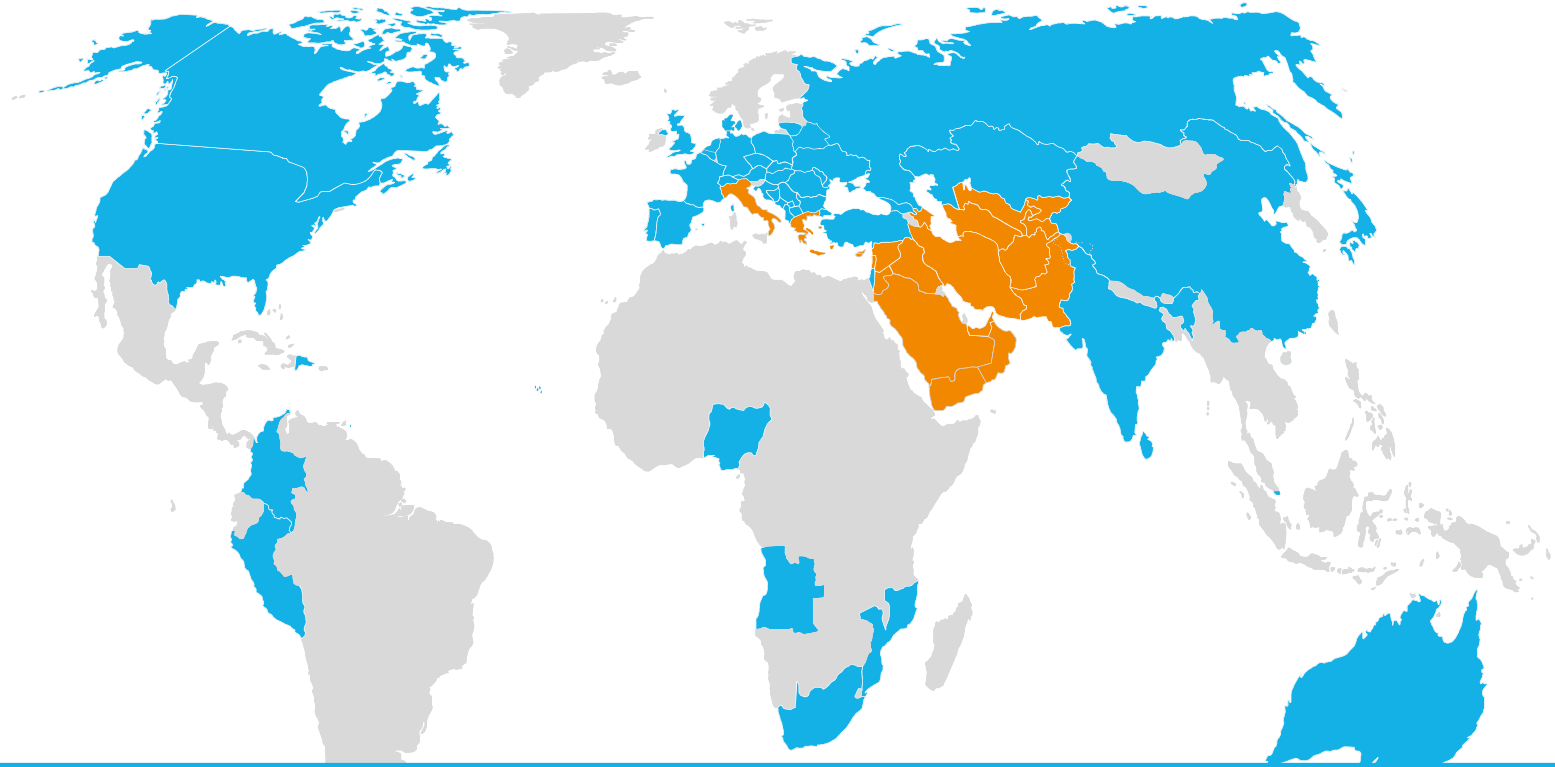
153

mEUR operating
profit in 2014

1 245

mEUR market
capitalization

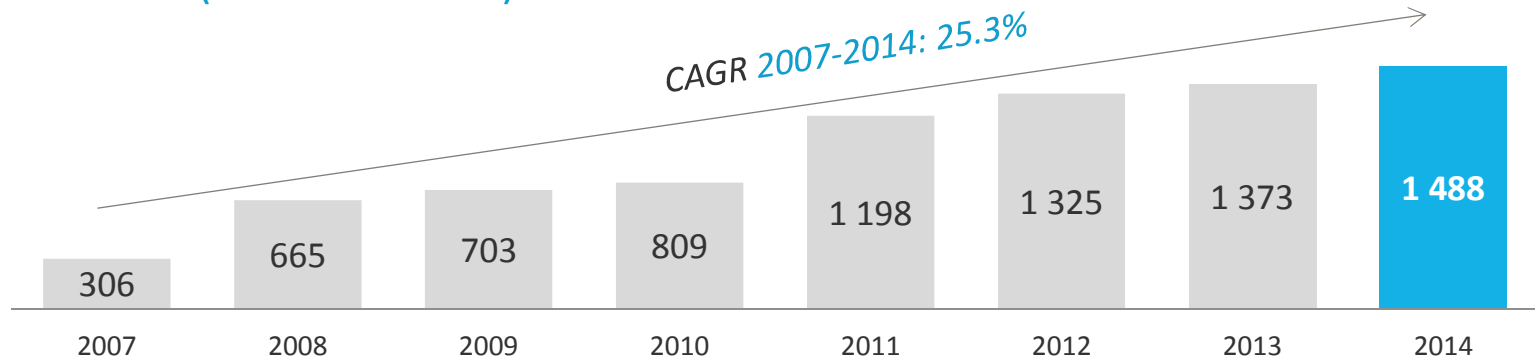
Where are we?



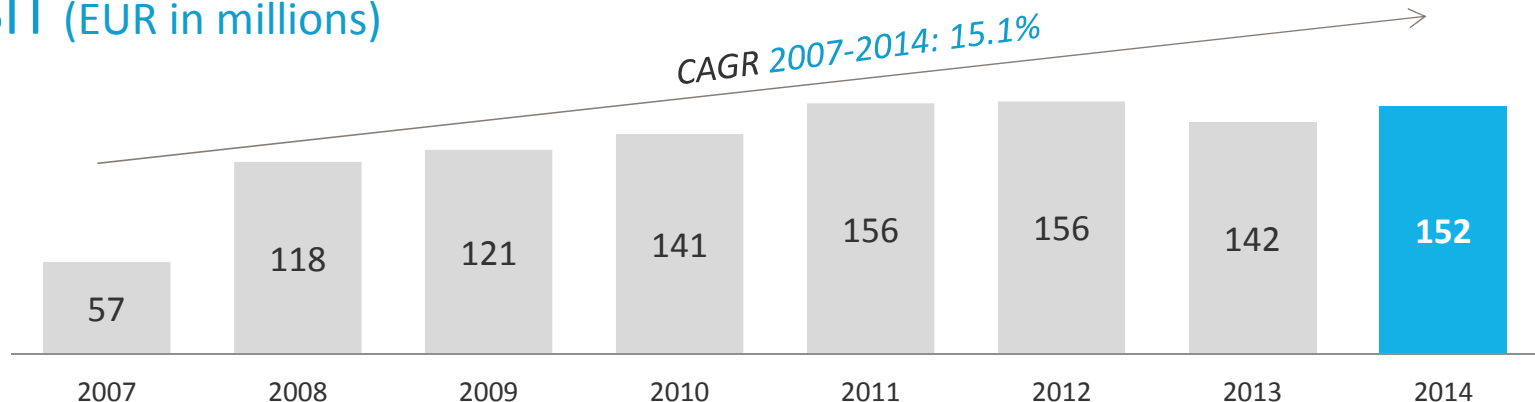
20 000 people in **54** countries.

Consistent strong financial performance

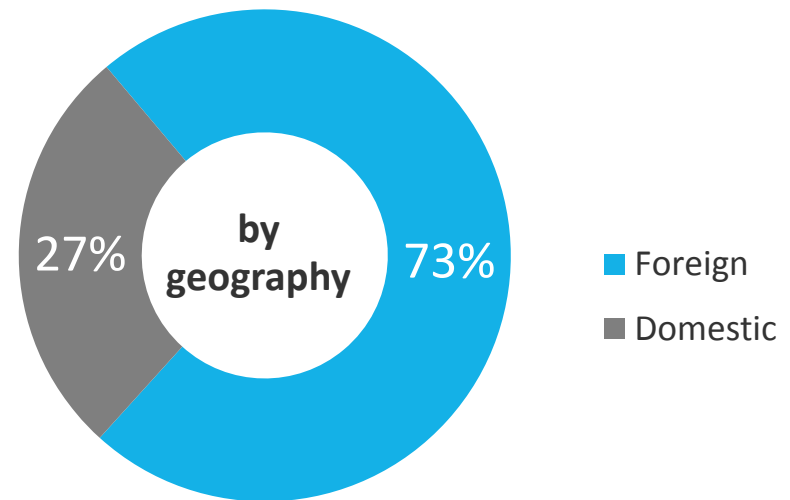
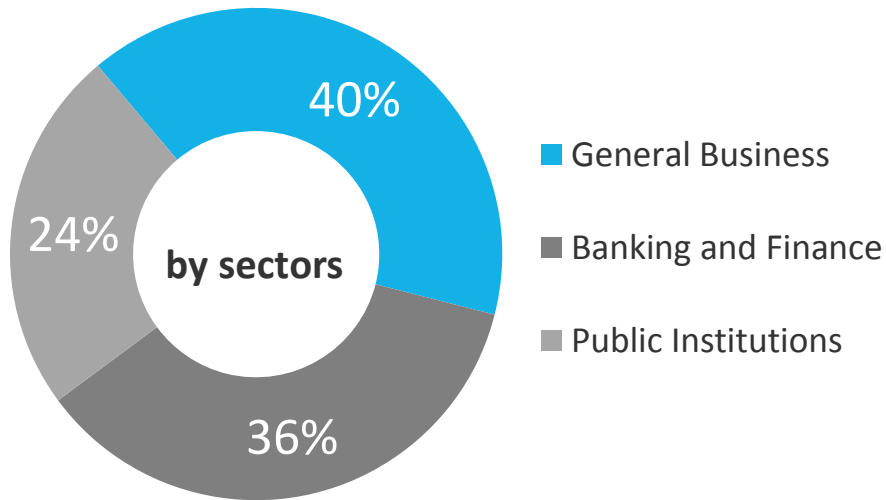
REVENUE (EUR in millions)



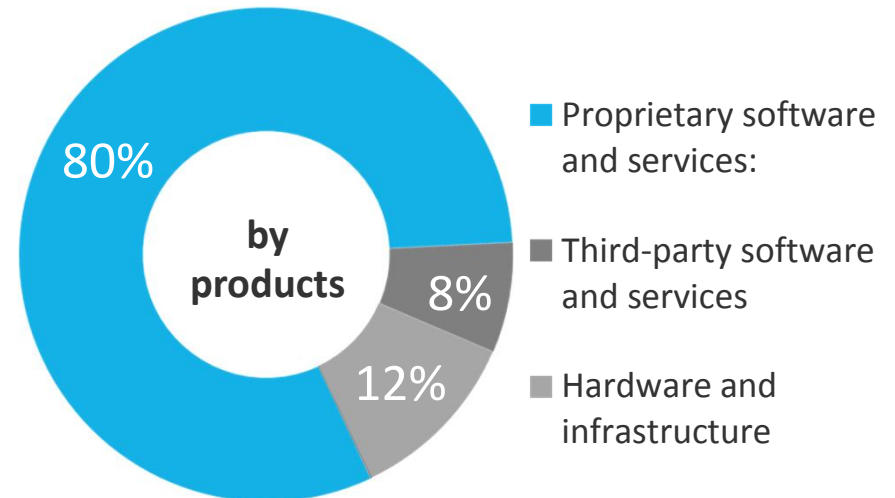
EBIT (EUR in millions)



Sales structure



Well diversified business
based on proprietary
software



Leading European Software House

Top 100 European Software Vendors



Rank	Company	Sales revenues 2014 (software + services) [EUR millions]	Sales revenues 2013 (software + services) [EUR millions]	Change
1	SAP	17 243.9	16 512.3	4,4%
2	DASSAULT SYSTEMES	2 078.6	1 887.5	10,1%
3	SAGE	15 39.5	1 522.6	1,1%
4	HEXAGON	1 442.3	1 309.6	10,1%
5	WINCOR NIXDORF	1 367.0	1 257.3	8,7%
6	ASSECO GROUP	1 193.3	1 063.0	12,3%
7	SOFTWARE AG	835.6	856.5	-2,4%
8	DATEV	790.7	752.8	5,0%
9	WOLTERS KLUWER	740.2	720.9	2,7%
10	MISYS	639.2	442.6	44,4%

Asseco Group

6th

software
producer
in Europe

What do **we** do?

Products adapted to different client needs

Dedicated
solutions

- Solutions designed to individual customer needs

Comprehensive
solutions for
various sectors

- Solutions designed and developed for several large and medium-sized customers

Standard
software
packages

- Standard solutions for a large number of small and medium-sized customers

Cloud solutions

- Solutions available to customers online

Areas of Activity

Finance

- Insurance companies
- Banks
- Brokerage houses
- Investment funds
- Leasing companies
- Factoring companies



Public Sector

- Central administration
- Local administration
- Healthcare
- International organizations
- Social services
- Uniformed services
- Education



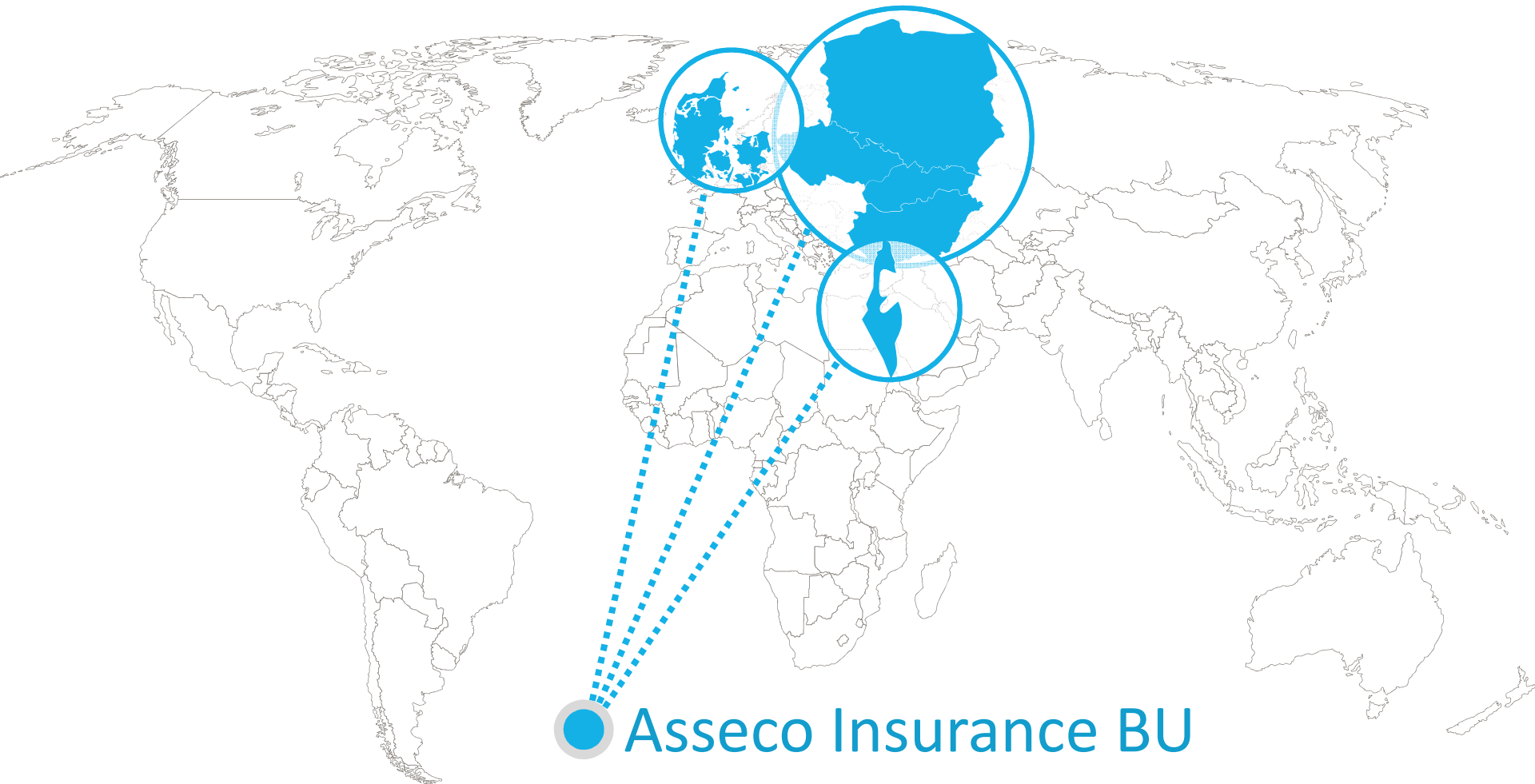
Enterprises

- Telecommunication
- Energy sector
- Utilities
- Gas sector
- Manufacturing, Trade and Services
- FMCG
- Multimedia



Insurance Business Unit.

Asseco Insurance Business Unit – Competence Centers



Asseco in Insurance Sector

140+

More than **140** Insurance Clients

2000+

More than **2000** Insurance Professionals on board

20+

More than **20 years** experience in delivering solutions for insurance sector

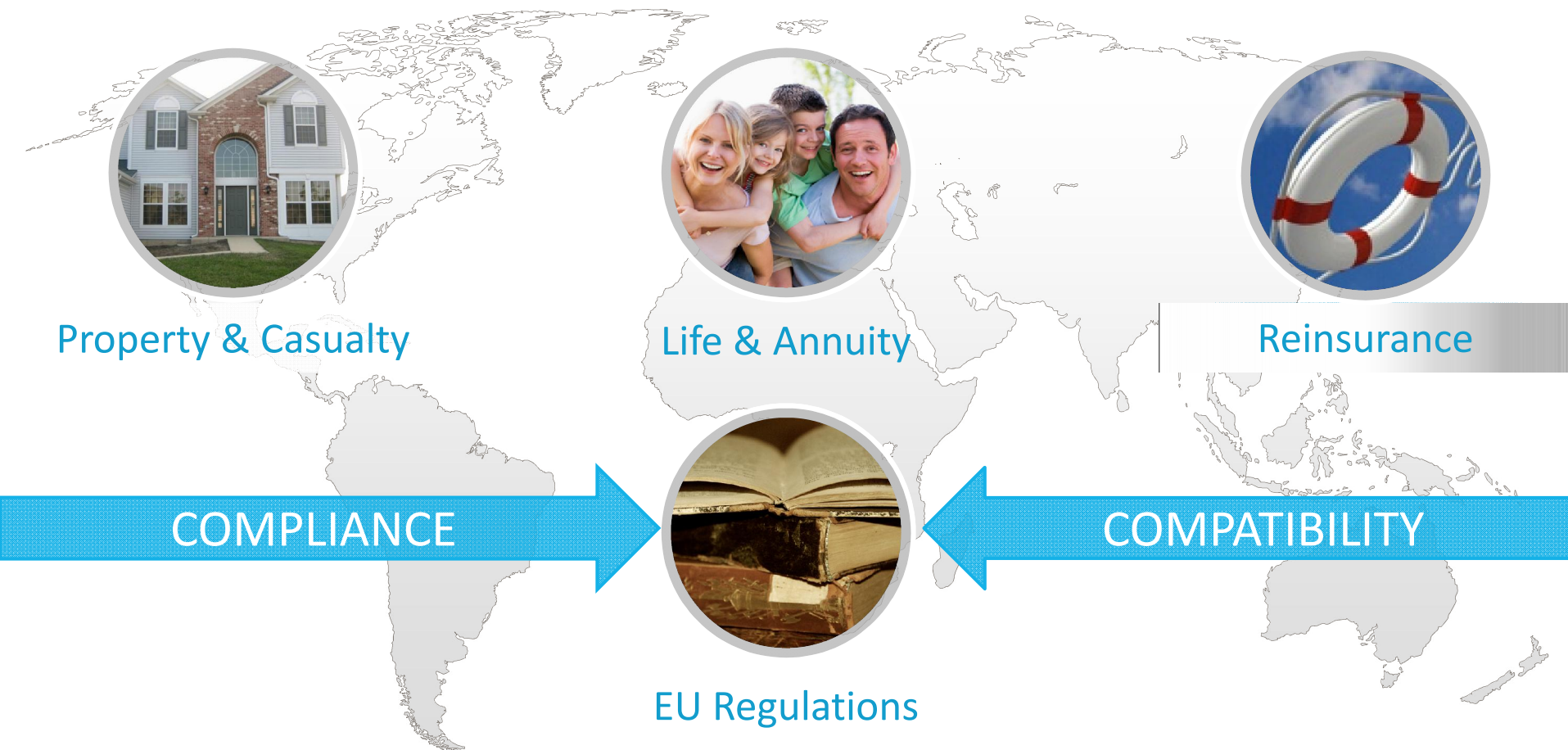
100+

More than **100 mln EUR**, yearly revenue from insurance sector

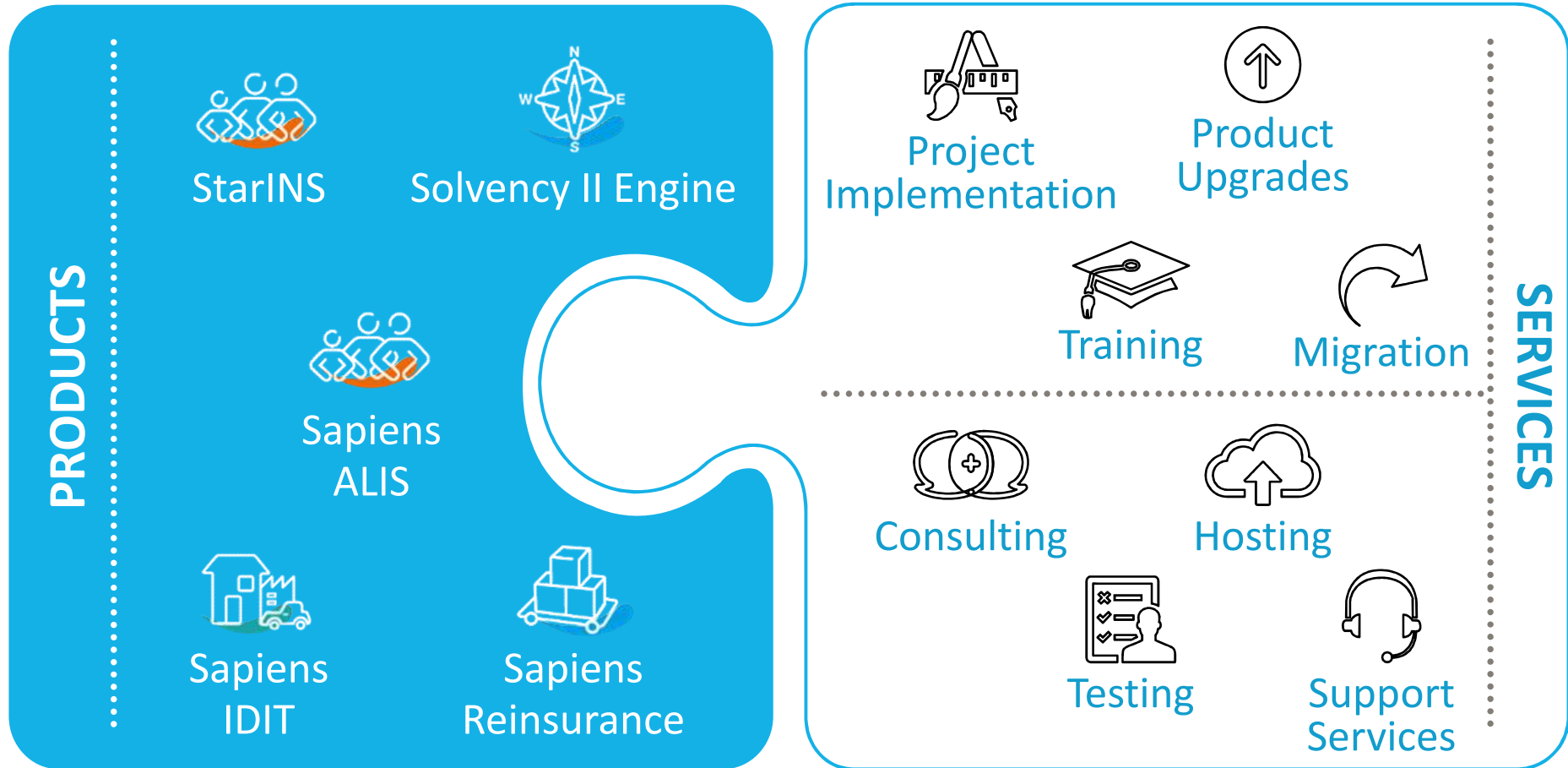
Our products support all insurance business processes

We offer One-Stop Shop for All

Insurance Software Business



Asseco Offerings



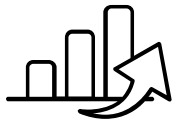
Our DNA



Customer oriented



**International,
multi-cultural**



Long-term mindset



**Entrepreneurship
spirit**



**We go a long way
together**



**True mix of technology
and insurance domain
expertise**

+140

Global Customer Base of leading insurers



asreco